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SUITS  
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We do it only once a year... and for just these red letter days! These garments are right from our regular stock... priced to sell out sight unseen. We could have sold the entire batch... lock, stock and barrel—to an out-of-town retailer... It would have been quicker, easier, and more profitable... but we're out to win thousands of new customers this year and every year we're proving it! Plenty of choice for every taste... but our expert man says they must go. All at a low, increasingly low price of \$29.95.

Now, we're at a previous moment. How do you think bring a wheelbarrow full of these up and cart them away?

Extra Salesmen • Extra Wrappers  
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## ADVISERS OFFER PAY-PRICE GUIDE

Continued From Page 1, Col. 1

industry. The guide would sanction an appropriate increase in price if the productivity rate of an industry failed to match a general rise in productivity.

There was no mention of wage reductions in the council's report.

The council emphasized that it was offering guides, not rules or mechanical formulas, and that the guides were general ones.

Even so, the report set out, in more detail perhaps than ever before in peacetime, what the Administration meant by a productivity guide in determining the size of wage increases.

President Eisenhower's Administration, and the Kennedy Administration until today, had urged productivity gains as the outer limits of wage gains. But they did not define clearly what was meant and did not recognize the many variables that enter into specific cases.

Productivity, distinguished from production, means the rate of output rather than the volume of output. Generally this is measured in a man-hour basis.

This does not mean that the individual worker is the controlling factor in the rate of output. More, and more, as mechanization progresses, the rate of output is determined by the employer's investment in capital machinery.

In the total private economy, the productivity trend has been on the rise since measurements began. However, the rate of rise has not been steady.

Thus, while productivity has an average annual rate of 3 percent since World War II, underwriter figures in 1953, has risen only 2.1 per cent since 1949, and only 2.6

per cent since 1951.

Members of the council, in a session with newsmen, the manager of the manager of Don Jordan

and the intermediate period 1947-1960, was 0.626.

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THE NEW YORK TIMES, TUESDAY, JANUARY 23, 1962.

## Architect at Harvard Moves to Post at Yale



## MC CONE APPROVED BY SENATE GROUP

### C.I.A. Chief Gets Unanimous Vote—Korth Is Backed

Special to The New York Times.

WASHINGTON, Jan. 22.—The Senate Armed Services Committee approved without opposition today the nomination of John A. McCone to be director of the Central Intelligence Agency.

Mr. McCone, a California Republican, had been serving as director under a recess appointment by President Kennedy after Congress adjourned last year.

The Armed Services Committee also approved today the nomination of Fred Korth of Fort Worth, Tex., to be second-in-command of the Navy. According to John B. Connally, who resigned to run for Governor of Texas.

McCone was approved the appointment of Neil E. Marlan, a Harvard business professor, to be Assistant Secretary of the Air Force for financial management.

Senator Richard B. Russell, Democrat of Georgia, chairman of the committee, said he expected "no substantial opposition" to Mr. McCone when the appointment goes to the Senate floor.

The only opposition now in prospect will probably be some scattered speechmaking.

Democratic objections to the appointment have been heightened in some quarters by doubts about the C.I.A.'s freedom from Congressional accountability.

## CARBO IS DENIED BAIL PENDING HIS APPEAL

SAN FRANCISCO, Jan. 22 (AP)—The United States Court of Appeals denied bail today for

Carbo, one-time chief of an average annual rate of 3 percent since World War II, underwriter figures in 1953, has risen only 2.1 per cent since 1949, and only 2.6

per cent since 1951.

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